



Golf for Cause®

Turn Golf into Gold®

Driving better business opportunities
through the world's most popular game



Here's what they're saying:

“On behalf of Tucson CREW (Commercial Real Estate Women), and personally, I want to congratulate you on the outstanding golf function you organized for our group. To take a group of 25 green golfers, give them encouragement and instruction in how to get out on the course in a business or social environment armed with the do's and don'ts, have a good time, establish some business relationships and get invited back again, is quite an accomplishment. And then to actually take them out on the course and have them playing, having fun, observing golf etiquette and even making some shots, is nothing short of remarkable!”

*~Kathleen Wilke, VP, GMAC
Commercial Mortgage*

Debbie Waitkus, President and Founder of Golf for Cause®, is a business-golf consultant who works with organizations and individuals to help them meet objectives by blending business and golf. A member of The National Speakers Association, her creative and content-rich programs have been lauded for their innovation and effectiveness. Waitkus is the former president of a \$130 million private mortgage banking firm, where she attributed golf as one of her keys to success.

Business Golf ~ Get in the Game!

A Business-Golf Seminar with On-Course Play
*Perfect for those wanting to develop business relationships
using golf, including beginning golfers.*

Half-Day Program Includes:

**60- to 90-minute Business-Golf Presentation Addressing a
Variety of Topics ~ Selections include:**

- *Business golf etiquette*
- *Demystifying golf tournaments*
- *Creative business golf outings*
- *Marketing techniques*
- *Behavior profiling*
- *Swing thoughts*
- *Betting games*

On-Course Golf Activity

- *4-5 holes of on-course play with a mentor in each foursome*
- *Contests*

Celebration

- *Facilitated review of the on-course “lessons learned” with hosted refreshments*
- *Awards*
- *Goodie Bag for each participant*

Get in the Game!

Turn Golf into Gold!®